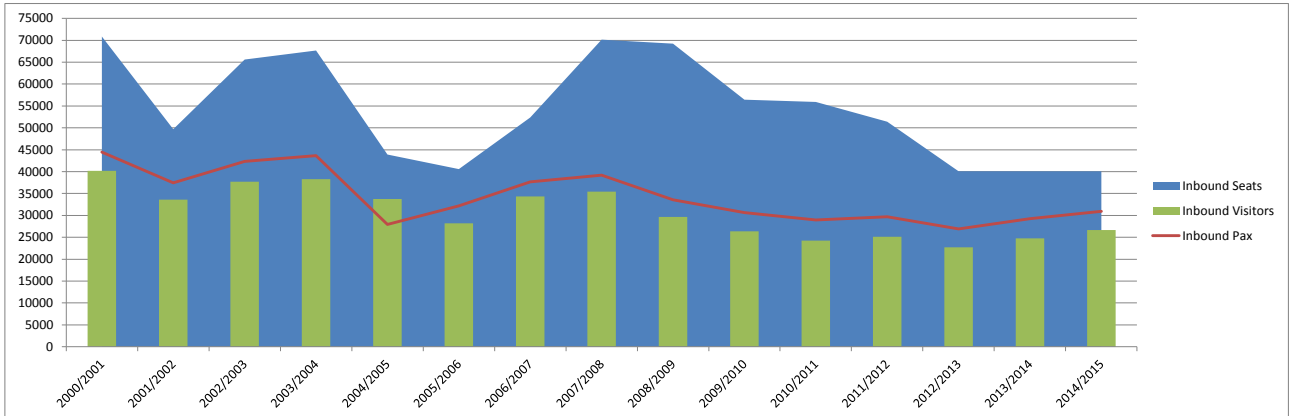


TOTAL INBOUND - Financial YOY comparison of Inbound seats vs pax vs visitors 2000 - 2015

YTD

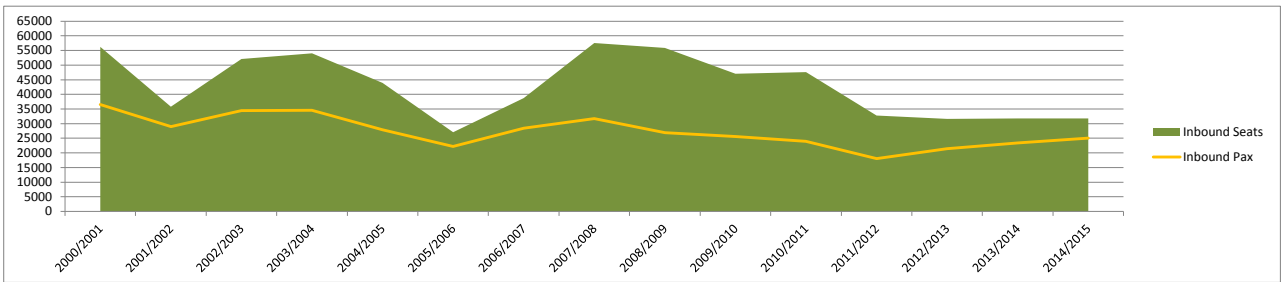
Year	2000/2001	2001/2002	2002/2003	2003/2004	2004/2005	2005/2006	2006/2007	2007/2008	2008/2009	2009/2010	2010/2011	2011/2012	2012/2013	2013/2014	2014/2015
Inbound Seats	70856	49694	65604	67670	43906	40580	52370	70150	69236	56436	55920	51408	40086	40084	40084
Inbound Pax	44438	37419	42322	43640	27927	32151	37649	39211	33591	30681	28995	29664	26948	29264	30926
Inbound load factor	63%	75%	65%	64%	64%	79%	72%	56%	49%	54%	52%	58%	67%	73%	77%
Inbound Visitors	40,221	33,619	37,671	38,317	33,742	28,219	34,318	35,399	29,639	26,339	24,268	25,133	22,684	24,773	26,660



TOTAL AUSTRALIA INBOUND - Financial Year by year comparison of Inbound seats vs pax 2000 - 2014

YTD

Year	2000/2001	2001/2002	2002/2003	2003/2004	2004/2005	2005/2006	2006/2007	2007/2008	2008/2009	2009/2010	2010/2011	2011/2012	2012/2013	2013/2014	2014/2015
Inbound Seats	56228	35784	52084	54020	43906	27060	38720	57540	55860	47040	47600	32760	31616	31768	31768
Inbound Pax	36533	28968	34450	34512	27927	22241	28397	31700	26854	25567	23907	18083	21471	23435	25075
Inbound load factor	65%	81%	66%	64%	64%	82%	73%	55%	48%	54%	50%	55%	68%	74%	79%



TOTAL NEW ZEALAND INBOUND - Year by year comparison of inbound seats vs pax 2000 - 2014

YTD

Year	2000/2001	2001/2002	2002/2003	2003/2004	2004/2005	2005/2006	2006/2007	2007/2008	2008/2009	2009/2010	2010/2011	2011/2012	2012/2013	2013/2014	2014/2015
Inbound Seats	14628	14766	13520	13520	13520	13520	13650	12610	13376	9396	8320	8008	8470	8316	8316
Inbound Pax	7905	8451	7872	9128	10363	9910	9252	7511	6737	5114	5088	4791	5477	5829	5851
Inbound load factor	54%	57%	58%	68%	77%	73%	68%	60%	50%	54%	61%	60%	65%	70%	70%

